



Export-Import Theory, Practices, and Procedures

Belay Seyoum PhD

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- New to this edition are important discussions of trends in regional integration agreements, international transfer pricing, terms of sale, US export regulations, export financing programs, and more
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
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- Exploration of trade agreements such as the GATT/WTO, NAFTA, and the European Economic Community (EEC), and how they affect trade
- In-depth treatment of investment and intellectual property policies, rules on government procurements, safeguard, and services of NAFTA
- Documentation, risks, and different forms of insurance, as well as assessing the risks of foreign trade
- Price setting in international trade, export sales contracts, exchange rates, methods of payment for exporting and importing goods, the benefits and theories of countertrade, the entry process for imports, and import relief to domestic industry

Export-Import Theory, Practices, and Procedures, Second Edition combines an innovative conceptual and theoretical approach, a deep and broad analytical treatment, and an engaging and accessible presentation style to offer one of the most useful textbooks on the market for students and practitioners alike.

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