



Managed Services In A Month

Karl W. Palachuk

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It's not too late! YOU can get into Managed Services -- in a month. All you need is a little guidance and how-to instruction. As Karl says, lots of people have done this and you can, too. Even if you decide not to become an MSP (managed service provider), this book is full of great advice about taking stock of your business, "weeding your client garden," adjusting your prices, and other best practices for the SMB Consultant. This book is guaranteed to improve your business. Hundreds of people have taken the challenge and become MSPs in a month -- and so can you! Managed Services In A Month was inspired by Karl's very successful blog postings on the same topic. All computer consultants want to do a good job. How do you do that and create a stream of recurring revenue at the same time? How do you get your cash flow straightened out? How do you move your current clients from reactive break/fix consulting to a managed model? What tools should you invest in? What do you need to know that you haven't even thought of yet? Karl answers these questions and a lot more. This Great Little Book doesn't waste time on theories or an "unbiased" evaluation of the situation. Instead, Karl cuts right to the heart of the matter: What you can do **right now** to transform your business to a Managed Service model -- in 30 days or less. Thousands of computer consultants have benefited from Karl's advice and books over the years. Now you, too, can see why his books are so popular. *Managed Services In A Month* is a great, no-nonsense guide to improving your business today.

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