



How Investing in Commercial Property Really Works

Martin Roth, Chris Lang

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In this fully revised and updated edition of *How Investing in Commercial Property Really Works* you'll discover:

- the many alternatives available for investing in commercial property, which number far more than most investors realise
- the latest statistics indicating that commercial property provides a stronger long-term return than all other asset classes, including residential property and shares, and with less volatility
- the eight steps to acquiring investment property for maximum return
- how you can be a winner in negotiations
- the effect that emerging social and economic trends -- including the ageing population and regional resurgence -- may have on Australia's commercial property market and your commercial property investments, in years to come
- how you can add value to your property for even greater returns
- why, how and when to sell your commercial property
- the many taxation advantages of an investment in commercial property
- the benefits you can reap private syndicates, and how they are structured
- a wealth of resources for investors in commercial property.

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